



## Coaching Clinic™ Testimonials with Wendy Knowles as facilitator

"The Coaching Clinic was very valuable. I really like to Coaching Conversation Model. It gives you a good starting point for a conversation. The information can easily be applied to my role – very useful. I am very satisfied with the facilitator, Wendy Knowles."

- Sharon S. , Manager, Credit Union

"The Coaching Conversation Model and the "starter" questions for each step in the conversation are wonderful tools get me started on a new coaching process. I am very satisfied with the facilitator/coach Wendy Knowles "

- Crystal A., Manager, Credit Union

" I enjoyed the Clinic and have good tools to take back to the staff. The Coaching Conversation Model made me step through the conversation process – not just rush in and talk. Although it was hard to role play at times, the practice made the process easier to learn."

- Leona C., Manager, Credit Union

" I have been coaching clients for several years. Now that I have participated in The Coaching Clinic I am noticing that my conversations with clients are more focused. I am really pleased with this new awareness and skill. I see the value in Wendy Knowles' modeling of the coach-approach in her facilitation"

- Barry Davis, Coach/Trainer/Facilitator

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265 Hedge Road  
Sutton, Ontario  
L0E 1R0, Canada  
905.722.1474





The following list reflects a sample of companies have participated in Corporate Coach U programs. The Coaching Clinic™ is one of their primary programs.

Abbott Labs  
Allied Signal – Redmond  
American Express  
Andersen Consulting  
ARCO  
AT&T  
Anthem Blue Cross/Blue  
Shield  
Baker Hughes Mining Tools  
Bank of America  
Bank One  
Barthropp Associates  
Boston Scientific  
Connexus Credit Union  
Corporation  
Campbell Soup  
Chateau  
Children's Hospital -  
Cincinnati  
Cincinnati Bell Telephone  
Cincinnati State Technical  
Community  
City of Richmond, British  
Columbia  
Colorado Springs Utilities  
CPRC  
Critical Path Strategies

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CTX Mortgage  
Desert Vista Hospital  
Doewe Egberts Coffee  
System  
Drake Beam Morin  
Duke Energy  
DuPont  
EDS  
Enterchange/Interim  
Federal Aviation  
Administration  
Financial Network  
Investment Corp.  
Gekien & Associates  
Government of British  
Columbia  
GTE  
Hargrove Dental Center  
Health Care Excel  
HCESE Head Start  
Hoechst Celanese  
IACMP  
IBM  
IRS  
Kription Personnel  
Life Works  
Lucent  
Mercy Health Partners  
Merrill Lynch  
Metropolitan Washington  
Airport Authority

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Microcell  
Mobil  
National Forest Service  
National Institute of  
Standards and Technology -  
MEP  
National Teachers  
Association  
Northern States Power  
Northrop/Grumman  
Oasis Consulting Group  
People's Bank  
Performance Resources  
Organization  
Puget Sound Energy  
Proctor & Gamble  
Promark Company  
Reedie & Company  
Republic Financial  
Right Associates  
Sedgwick James, Inc.  
Senco Products, Inc.  
Shell Chemical  
Shonberg Associates, Inc.  
Southwest Airlines  
Starkist Foods, Inc.  
Strategic Learning Designs  
TD Industries  
Terra Industries  
The Career Control Group,  
The Indian Youth Advocate

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TIAA-CREF  
TI  
Tivoli/IBM  
Touchstone, Inc.  
Toyota Motor Manufacturing  
Tri-Point Systems  
Triton Energy  
TRW  
TWB Thompson Associates  
Union Central Life  
United Way  
University of British  
Columbia  
University of New Mexico  
University of Texas  
US Department of Labor

More Coaching Clinic™ Testimonials

"I am clear now about the power of the "coach-approach" for managers in today's workplace. There is no doubt that using these skills will further develop the strengths of my team. I can't wait to introduce the Coaching Clinic to other managers at First Union and other clients in my network."

Joan O.Wright  
VP Executive Leadership Development  
New Leadership College  
First Union Corporation

"The Coaching Clinic and Facilitator Licensing Programs are extremely effective in teaching the coaching skills required

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for individuals to immediately apply coaching in their work and personal environment and to bring coaching to corporations. The most powerful aspects of the program are the simplicity of the material, and the variety of ways used to deliver and reinforce the information. If you are looking to bring coaching to corporations, the clinic is a great place to start."

Susan M Valdiserri

Sales and Competency Strategist, Coach and Facilitator  
IBM Sales Center of Excellence -High Performance Selling

"In our line of work, people tend to be stressed due to heavy travel schedules and shortened timelines for deliverables. Most of our consultants are subject matter experts, and communication is not a developed competency. Your workshop takes the mystique out of communication and coaching."

Cynder Niemela

Consultant and Internal Coach  
Ernst and Young

"The Coaching Clinic has become the cornerstone training program for our Professional Business Advisor (PBA) development program. CCU has trained over 150 MEP senior consultants who serve small manufacturers throughout the United States. The coaching skills learned enable our PBAs to build strategic relationships with the CEO and executive team, and support the client to develop their own strategic road map for enterprise-wide transformation. Corporate Coach University plays an integral role in expanding our impact on small manufacturers by developing strategic relationships with client executives."

Dan Pitkin

Strategic Management Services  
National Institute of Standards & Technology, MEP

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"The Coaching Clinic provided the essential link between coaching as a concept and coaching as an effective model for managing others. The Coaching Conversation and coaching skills overview and practices marked the beginning of a successful effort to develop a coaching culture at the Department of Labor's Employment and Training Administration."

Dan Stone  
HRD Coach/Consultant  
US Department of Labor  
Employment & Training Administration

"Most of FRA's managers have taken CCU's Coaching Clinic. In a traditionally command and control environment, for most, it was their first exposure to the concept of using a coach approach to supervision. During the Coaching Clinic, it was truly powerful to watch the managers communicate with one another in a way that they never had before, some tearing down barriers that had been there a long time. That experience demonstrated to them the effectiveness of incorporating coaching skills into their management style. This program has truly made a difference in the FRA."

Brenda Mahaffey  
Labor Relations, Employee Relations and Career  
Development Team Leader  
US Federal Railroad Administration

"I used the Coaching Clinic to train our managers how use coaching techniques. The Clinic is excellent, did not require customization and provided a solid model for our managers to build their coaching skills."

Isa Campbell, Ph.D.  
Manager, Human Capital Management Division  
US Federal Aviation Administration

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